



# ITC Integrated Systems, Inc.

Marketing/Sales Inquiry  
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For additional information or literature  
See the CONTACT page <http://www.itctoolman.com>

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**To:** ITC's Prospective Customers

**From:** Martin Plute

**Subject:** Customer References - Users of ITC's Tool Management System

The following is a list of customers who have agreed to share their experiences in Tool Management. Not all of our customers are willing to spend time discussing this topic. Many can't because of their company's policy on disclosure, competitive information or they are not comfortable (embarrassed) discussing either their earlier shortsightedness or the amount of money that was involved in the justification. However, these few brave souls have discarded their fears and will be honest and forthright about the good, the bad and the ugliness of running a competent tool management system.

## Customer References

Company/City-State	Contact/TLC Product	Phone/Installation
<b>APEX Div. Cooper Industries</b> Dayton, OH	Doug McKinley TLC UNIX Professional Master Level	(937) 222-7871 12-09-88
<b>BF Goodrich Company</b> Troy, OH	Phyllis Webster TLC Network Professional 16 user	(937) 440-2373 08-06-90 09-01-92
<b>Bruderer Corporation</b> Huntsville, AL	Jim Hamby Master Level 3 user TLC Professional	(256) 859-4050 04-28-93
<b>Zimmer Div. Bristol-Myers</b> Warsaw, IN	Linda Scott, David Baker Master Level TLC Professional	(219) 267-6131 08-08-91 10-15-92
<b>Burks Pumps</b> Piqua, OH	Ray Stager Master Level TLC 3 user Organizer	(937) 773-2442 08-08-91 08-08-93
<b>Crane Deming Pumps</b> Salem, OH	Steve Reid TLC UNIX Professional 16 user	(330) 337-7861 02-11-82 1-10-86
<b>Curtis Wright Flight Systems</b> Shelby, NC	Joe Norris Master Level TLC Organizer 5 User	(704) 481-2269 02-22-93
<b>DuPont TriBon Composites</b> Valley View, OH	Joe Kelly TLC Organizer Single User	(216) 901-3634 07-11-95 09-22-98
<b>Gendex – Midwest Dental Products</b> Des Plaines, IL	Judy Lorenz TLC UNIX Professional 16 user	(708) 640-4800 07-01-85 08-18-86
<b>Hartzell Propeller</b> Piqua, OH	Bob Allenbaugh TLC Organizer 10 User Network	(513) 778-4200 09-11-95
<b>Howmedica</b> Rutherford, NJ	Jim Kehoe TLC UNIX Professional 16 user	(201) 507-7300 09-16-96
<b>Magic Manufacturing</b> Sunnyvale, CA	James Payton Master Level 3 User TLC Professional	(408) 733-6999 08-23-95
<b>Pitney Bowes</b> Stamford, CT	John Vitti TLC UNIX Professional 16 user	(203) 356-5605 11-12-86 03-24-87
<b>Spectra Precision</b> Dayton, OH	Dick Havlin TLM Network Professional 3 user	(937) 233-8921 01-19-96 05-18-98
<b>Tri-Clover, Inc.</b> Kenosha, WI	B. Gustin TLC UNIX Professional 16 user	(414) 694-5511 01-25-91 10-15-92
<b>Ward Machinery</b> Cockeysville, MD	Bill Frazee TLC UNIX Professional 16 user	(410) 584-7700 06-29-89
<b>W.G.Strohwig Tool &amp; Die</b> Richfield, WI	Todd Harrison TLC UNIX Organizer 3 user	(414) 628-4477 10-01-95

**ITC is the World's Leading Supplier of Tool Management Systems**

*World Class Tool Management Systems \* Since 1980 \**

## Short User List of Familiar Companies

ABB	Flight Refueling Ltd.	Mueller Steam Co.
Adel Wiggins Group	Ford Motor Company	NADEP
Alcoa Packaging	Gardner Denver	Naval Air Warfare Center
AM International	Gates Rubber Company	NEI Bellis & Morcom
Andrew Corp.	GEC	NL Industries
AO Henton Engineering Co. Ltd.	GENDEX	Normalair Garrett
Australian Defense Industries - ADI	General Automotive	Norfolk Naval Shipyard
AIDA Dayton Technologies Corp	General Electric	OHMEDA
Alfa-Laval Group	General Signal Corp.	Pall Aeropower
Allied Signal	Global Surgical Corp	Parker Hannifin Corp.
American Showa, Inc.	GM Corp.	Perkin Elmer
American Standard	ITT Grinnel Corp.	Phillips
AMTEC Precision Products, Inc.	H R Textron	Pitney Bowes
APEX Cooper Power Tools	Haas Automation	Pfizer Hospital Products
APV Crepaco	Hamworthy	Plenty Engineering
Austin Rover	Harland & Wolff	Plessey
Babcock & Wilcox	Hartzell Propeller	Pratt & Whitney
Beaufort Engineering Ltd.	Havard Industries	Precision Products
Bellis & Morcomb	Hastech, Inc.	Puritan Bennett Corp.
Bendix	HENDRICKSON	Renishaw Metrology Limited
BFGoodrich Company	Hewlett-Packard Company	Rolls-Royce Cars
Binks Mfg. Co.	Honda UK MFG	Ruston Gas Turbines
Black & Decker	Howmedica Inc.	Scott Aviation
Boeing	Hydraulics International	Shandan Scientific
Borg Warner	IDEX Corporation	Sheridan Systems
BREDA Energie	IMI Cash Valve, Inc.	Sherwood-Selpac Corporation
Breeze Eastern	Implant Innovations	SINGER Kearfott
Bristol-Myers Co.	Ingersoll-Rand/Dresser	Smith+Nephew Endoscopy, Inc.
British Aerospace	Instron Limited	Spectra Precision
Bruderer Corporation	ITT	Standard Motor Products, Inc.
Cameron Forge Co.	J C Bamford Excavators Limited	Strachan & Henshaw
Cameron Iron Works	J&L Industries	Sundstrand Corporation
Cessna Aircraft Co.	Kearfott	Teleflex Control Systems
Champion Spark Plug	Kelly Air Force Base	Thermax SA Argentina CI
Chrysler Corporation	Kennametal Inc.	Textron
Chromas Printing Solutions	Kohler Co.	Tri-Clover, Inc
Cincinnati Milacron, Inc.	Komet of Americas, Inc.	TransTechnology
Clark Reliant	Langston Company	United Technologies
Cooper Industries	Leica	US Army - Fort Hood
Cooper Cameron Corp.	Litton Industries	Valenite Digital Techniques
Cosworth Engineering Limited	Lou-Rich, Inc.	Vamatex S.P.A.
Crane Pumps & Systems	Lockheed Martin	Varo Systems
Curtis Wright	Loral Control Systems	Vickers Defence Systems
Davenport Machine	Lucas CAV	Walter Kidde
Dover Industries	L.S. Starrett	Ward Machinery
Dowty Aerospace	Magic Manufacturing	Warner Electric
EIMCO Coal Machinery	Manitowoc Engineering	Waukesha Bearing Corp.
E.I. DuPONT	Marley Cooling Tower	Weathford Gemoco
Elgin Sweeper Co.	Martin Baker Engineering	Watts Regulator
Erickson Tool Company	Martin Tool Works, Inc.	Western Atlas
Federal-Mogul Corporation	McDonald Douglas Helicopter	Whitney Research Tool Co.
Ferro Fluidic Corp.	Mill & Abrasive Supply	W.G. Strohwig Tool & Die
Figgie International	Miller Fluid Power Corp.	Zenith Pumps
Fimtesse S.P.A	Mirlees Blackstone	Zimmer
	Monarch Industries	

The above list represents names of company's with which you may be more familiar. These companies may have one or several TLC systems installed within their plants or divisions domestically or internationally. These companies are a small representation of the 3500+ ITC TLC Systems, ISIS Toolware & ATMS Systems installed worldwide. The majority of ITC's Tool Control Systems are installed in small or medium sized independent manufacturing organizations throughout the world.

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